



BZEN Careers

Join our Team!

B2B Sales Manager

Corporate Mobility & E-Bike Solutions



Antwerp, Belgium (hybrid)



Start Date: March / April 2026

Why this role matters

We are opening a new chapter at BZEN. With this role, we are building a new corporate mobility activity – focused on e-bike fleets, leasing solutions and long-term partnerships with companies.

As B2B Sales Manager, you will help shape this activity from the start and turn sustainable mobility into a concrete solution for businesses in Belgium and beyond.

What you'll do

- Develop and close B2B sales with companies
- Manage the full sales cycle end-to-end
- Collaborate with internal & external stakeholders
- Support account management & service partner network build-up
- Prepare test events & represent BZEN at fairs (+- 8 per year)

Who we're looking for

- 3 or more years of proven experience in B2B sales or business development
- Fluent NL and professional DE & EN
- Passion for bikes/e-bikes and willingness to learn
- Strong negotiation and closing skills; target-driven mindset
- Willingness to travel (DE, BE, NL) and work a few weekends per year

What we offer

- Permanent full-time contract
- Competitive salary package
- Company laptop and phone
- BZEN bike for professional & personal use
- Flexible hybrid working setup
- Opportunity to shape a new business activity

Ready to build the future of corporate mobility with us?

Send your CV and motivation letter to:

janosch.nellen@bzenbikes.com

Questions? Feel free to contact Janosch directly at +32 472 084 609